

6 October 1960



Dear Sir:

In accordance with your verbal request, we are forwarding herewith estimated costs for spare parts, operation and maintenance manuals, customer location support, and an in-plant customer training program.

The estimates are set forth in the attached exhibits as follows:

- Exhibit A - Spare Parts
- Exhibit B - Operation and Maintenance Manuals
- Exhibit C - Customer Location Support
- Exhibit D - Customer Training Program

Each of these estimates has been based upon the understanding that procurement of these proposed services would be under our basic contract which is now in force.

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Very truly yours,



Vice President and General Manager

JSL:HRE/ko

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Declass Review by NIMA/DOD

Spare Parts

STATINTL The total estimated cost to provide spare parts for the photographic rectifier
printer is based upon a factor of 15% of the total estimated manufacturing cost
[REDACTED] per unit.

STATINTL The estimated cost for spare parts is therefore computed to be 15% of [REDACTED]
STATINTL [REDACTED] The total price would include the contract fee of [REDACTED]

The specific items and quantities to be provided as spare parts will be submitted
at a later date.

Operation and Maintenance Manuals

STATINTL The estimated cost for ten (10) copies of the operation and maintenance manual is [REDACTED]

The manual would consist of seven sections made up into two volumes as follows:

Volume I**Section**

- | | |
|---|---------------------|
| 1 | Introduction |
| 2 | Theory of Operation |
| 3 | Installation |
| 4 | Operation |

Volume II

- | | |
|---|-------------|
| 5 | Maintenance |
| 6 | Parts List |
| 7 | Spares |

The price estimate has been based upon a total make up of 391 pages.

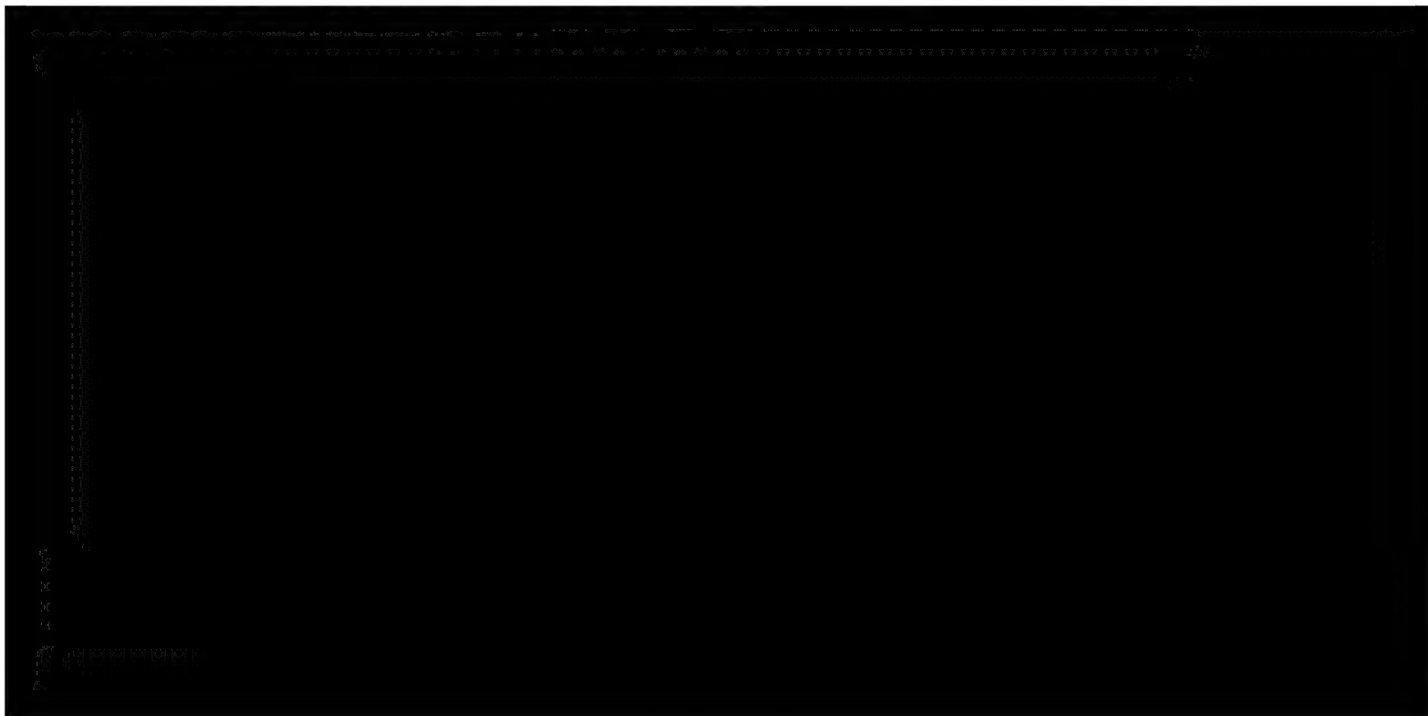
Customer Location Support

The total estimated price to provide support at the operating locations is

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This is in addition to the two men for two weeks at each location for installation which is provided for in the present scope of work. This additional support includes one senior design engineer for a total of eight (8) weeks and a senior technician for a total of thirty (30) weeks.

The price has been computed as follows:



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Customer Training Program

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The total estimated price for a four (4) week customer training program is [REDACTED] including contract fee of eight percent [REDACTED] This price is based upon a maximum enrollment of four (4) customer engineers or high level technicians.

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This proposal is based upon doing the training at the contractors facility in [REDACTED] and includes only the instructors time and necessary training aids. [REDACTED] will be required to prepare lesson plans and training aids.

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Contractor will require a completed [REDACTED] Photo-Rectifier at its [REDACTED] facility for the duration of the training program.

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